

Legal Tech Rundown: Integreon Releases Gen AI Tool, SALI's New Legal Tags and More

Legal Tech News: An update on the legal tech market's past few weeks, from product launches to new partnerships.

September 26, 2023

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The fast-paced legal tech world is constantly evolving. At Legaltech News, we always try to bring you the latest news on hirings, product and feature releases, new integrations, legal tech mergers and acquisitions, and more. The Legal Tech Rundown is a periodic update of legal tech stories that might have gone under the radar over the past few weeks.

Axiom Advice & Counsel (AA&C), On Sept. 26, Axiom Advice & Counsel (AA&C), an Arizona-based law firm launched by legal staffing and legal service provider Axiom, announced the hire of Heather Jacobson as its new Vice President of Operations. Jacobson previously served as the senior manager, Law Department Consulting at Deloitte, and prior to that in Director of Law Department Consulting roles at both UnitedLex and Consilio. At AA&C, Jacobson will look to bolster the efficiency of the firm's legal services and its use of technology. In a press release announcing her appointment, Jacobson noted: "I was immediately attracted to AA&C because it speaks to the root of our clients' issues with traditional law firms: their limited access to partner time and their almost limitless—and escalating—costs."

Brightflag: Artificial intelligence-powered legal ops platform Brightflag launched several new budgeting features on Sept. 19. The new releases aim to help legal teams collaborate with their vendors on matter budgets, as well as track matter budgets internally by phase and month, and set top-down budgets. The goal is to allow in-house teams to better control their budgets, Ian Nolan, Brightflag CEO and co-founder, said in a release.

Elite: Practice management provider Elite announced that it has hired Lindsey Moorley as its new chief financial officer on Sept. 25. Elite, which includes legal tech offerings such as 3E, ProLaw, eBillingHub and Mattersphere, was previously owned by Thomson Reuters. In April 2023, however, Thomson Reuters sold its majority stake in the company to private equity firm TPG Inc. Moorley joins Elite from NielsenIQ, the spin-off analytics business from marketing research firm Nielsen corporation, where she served in senior vice president and CFO roles. Previously, Moorley also served as the CFO and vice president of finance for the Nielsen Corporation.

Exterro: E-discovery and information governance software provider Exterro released Exterro court-cited digital investigations solution FTK 8.0 on Sept. 25. The updated version of FTK comes with new features, such as a new user interface, automatic artifact categorization, visual filters that help investigators determine where to begin their analysis, and an interactive timeline visualization tool, among other features. "This new version of

FTK helps forensic investigators with their toughest challenges, offering artifact-based filtering to identify artifacts automatically and narrow the scope of investigation based on examiner needs, and an interactive timeline to allow examiners to compare evidence sets among various devices,” Ajith Samuel, Cofounder and Chief Product Officer at Exterro, said in a press release.

Finamotion: On Sept. 22, litigation technology provider Finamotion officially launched Evidence Replay, a software that allows litigators to visualize case evidence in chronological order. The software analyzes the evidence to present time-lapse visualizations with the aim of simplifying complex cases. A press release announcing the new offering noted that Evidence Replay is available not only through Finamotion but also its partner firms, including forensic consultant Thornapple and Barrington Financial Consulting Group.

FTI Consulting: On Sept. 19, FTI Consulting announced that its Technology segment is expanding its RelativityOne offerings to Germany and Ireland, which a release noted are “two countries experiencing high demand for e-discovery software and services.” Renato Fazzone, Senior Managing Director and country leader for Germany noted that their “e-discovery teams in Germany, Ireland and across Europe are highly skilled and experienced with Relativity, including consulting around and implementing expert workflows, advanced analytics and custom solutions within the platform.”

Integreon: On Sept. 12, alternative legal services provider Integreon announced the launch of Creo, a generative AI-powered tool to streamline the creation of presentation content. The provider also expanded its Manila delivery center with a design studio to enhance its creative services such as its graphic design or podcast development. “Content creation and design is an area that is experiencing rapid change and is rife with opportunities for enabling technology,” Subroto Mukerji, CEO of Integreon, said in a release. “The development of Creo and the opening of the Manila design studio is a direct reflection of our focus on leveraging technology and the investment we are making in the future of creative services.”

Lex Machina: Lex Machina, a part of LexisNexis, told Legaltech News on Sept. 19 that it released state court analytics for 27 additional counties in Oregon, which completes its coverage of all 36 circuit courts in Oregon. According to a release, Motion Metrics will also now be available to all 36 courts and offer insights on motion grant rates and timing by motion type, judges and courts. With this latest addition, Lex Machina now includes data from over 300,000 civil cases filed in Oregon courts.

LinkSquares: On Sept. 19, contract lifecycle management (CLM) provider LinkSquares appointed Steve McKenzie as its new chief customer officer. Prior to this role, McKenzie served as the global head of services, support, and customer success at Mimecast, an IT security company. In his new position, McKenzie will oversee customer experience, lead customer success and account management and help develop other functional areas across the business, according to a press release.

Maptician: On Sept. 14, Maptician, which provides end-to-end technology solutions for hybrid workspaces, released a new suite of features in its conference room management system which aim to allow users to create recurring meetings, book meetings across multiple locations, and access real-time room availability and occupancy data, among others. The new releases also allow Maptician to be integrated with applications like Microsoft Outlook calendar and Teams.

Ontra: Contract automation provider Ontra launched Ontra Atlas, an entity management solution designed for private investment firms on Sept. 19. The solution seeks to streamline the management of “legal entities and workflows associated with firm and fund operations,” according to a press release. Specifically, Ontra Atlas aims

to allow users to generate structure charts to visualize entity ownership and relationships, track directors and authorized signatories to make sure corporate actions are carried out appropriately, and consolidate entity data, among other capabilities. “For most PE firms, entity management is a weak link in their corporate governance strategy. With no clear ownership, no defined processes, and no specialized tools, firms expose themselves to significant regulatory and operational risks,” Matt Crowley, General Manager of Ontra Atlas, noted in the release.

QuisLex: On Sept. 26, alternative legal service provider Quislex announced that it hired Suzanne Ganier as its new Director for Legal Spend Solutions. Most recently, Ganier was the owner of consulting company S Ganier Enterprises, and prior to that worked at Wolters Kluwer as an associate director and a senior account and relationship executive. Up until 2020, Ganier also served as director of legal operations at ALSP Elevate. A press release announcing Ganier’s appointment noted she will lead a team that will partner with “with legal operations, general counsel, CFOs and other finance professionals to assist with their legal spend management needs.”

SALI: The Standards for the Legal Industry (SALI) Alliance, a non-profit group behind the creation of legal data standards, released the definitions of over 12,000 standardized legal tags and translations into 11 languages on Sept. 12. Some of the languages translated include German, French, Chinese, Brazilian, Portuguese, Japanese, Mexican Spanish and Hindi. The definitions are subject to review and comment and are expected to be included in the next general release of the standard set for early 2024.

TermScout: Contract data and review provider TermScout announced on Sept. 20 its collaboration with Paragon Legal, a legal talent provider for corporate legal departments, to offer the Paragon Contract AI Bundle. Paragon’s attorneys and clients will now have access to TermScout’s contract review solution powered by artificial intelligence. According to a press release, the bundle includes an AI Legal Assistant that can answer questions about contracts and a Rare Clause Radar which identifies the rarest clauses in certain contract types, among others.

Trellis: On Sept. 21, state court legal research and analytics provider Trellis announced it added Tennessee and Virginia state trial court data to its platform. Specifically, the platform will now host data on judges, verdicts, counsel and rulings, among other information, from four courts in four Tennessee counties—Anderson, Hamilton, Rutherford & Shelby—comprising over 15,000 dockets. It also has data from courts in 117 Virginia counties, comprising over 118,000 dockets. In addition to continually expanding its state datasets, Trellis, which recently closed on a \$15 million series B funding round, told Legaltech news that it is planning generative AI offerings in the near future.

UnitedLex: Alternative legal service provider UnitedLex announced on Sept. 19 the launch of Vantage for IP, an artificial intelligence-powered analytics platform that offers commercial patent insights and analysis. The new platform combines client-specific enterprise data with UnitedLex’s proprietary AI algorithms to allow clients to make strategic patent decisions.

U.S. Bankruptcy Court for the District of Maryland: On Sept. 15, the U.S. Bankruptcy Court for the District of Maryland announced the launch of a new court chatbot called COURTney, which is accessible via the courts website. COURTney can provide guidance to users on filing information, obtaining copies of documents, fees, and legal assistance, among other topics. During court business hours, the chatbot also allows users to connect directly with staff at the Clerk’s Office.