



Jeffrey D. Harris

PARTNER | JEFFREY.HARRIS@AXIOMAAAC.COM

A strategic litigator who transforms everyday commercial disputes into business opportunities, Jeffrey helps companies navigate complex litigation while maximizing value and minimizing costs.

Jeffrey D. Harris is a Partner at Axiom Advice & Counsel and leads the firm's Litigation Services. An Arizona-licensed litigation, trial, and appellate attorney, he focuses on broad commercial litigation, including contract, collections, construction, and real estate disputes. Drawing on over a decade of experience, Jeffrey has successfully represented clients ranging from Fortune 500 companies to PE- and VC-backed companies across diverse sectors including healthcare, technology, manufacturing, and financial services. His practice emphasizes finding practical, business-oriented solutions for everyday commercial disputes and aggressively litigating them when necessary.

Jeffrey counsels and defends clients in all stages of litigation, including discovery, motion practice, oral argument, evidentiary hearings, mediations, trials, arbitrations, and appeals, as well as alternative dispute resolution and pre- and post-lawsuit negotiations. His experience includes serving as national coordinating counsel for Fortune 500 clients, managing complex, multi-jurisdictional litigation.

Jeffrey's strategic approach to litigation focuses on both efficient dispute resolution and preventive measures, developing innovative fee structures and litigation avoidance strategies that align legal costs with business objectives. His successful outcomes for clients include six-figure recoveries with minimal legal expenses while implementing systematic frameworks that help transform litigation from a cost center into a strategic asset.

Practice Areas

- Alternative Dispute Resolution
- Appeals
- Civil and Commercial Litigation
- Trials and Arbitrations

Admissions

- Arizona
- Utah
- United States Court of Appeals for the Ninth Circuit
- United States Court of Appeals for the Tenth Circuit

Education

- J.D. BYU Law, Brigham Young University
- B.A. in English, Brigham Young University, *Magna Cum Laude*

Affiliations

- State Bar of Arizona

Speaking Engagements

- Panelist, “Right Size Your Litigation Resourcing (and Spend!)”, Axiom Webinar (December 5, 2024)

Representative Matters

- **F500 Food Manufacturer:** Supporting the in-house litigation team by drafting court papers, supervising outside counsel on multiple active lawsuits, handling intra-company investigations, and negotiating with opposing parties in disputes in various states.
- **Multi-state Construction Company:** Recovered six figures for less than \$10,000 in attorney fees and streamlined the process by which the controller collects unpaid invoices from its customers.
- **Construction Estimating Company:** Defending a respected construction company against seven-figure professional negligence claims in state court in a jurisdiction 1,500 miles away from the company's principal place of business.
- **Emergency Health Care Provider:** Defending breach of contract claims in state and federal courts across the United States and negotiating resolutions to allow the business to continue to succeed in providing emergency healthcare to its patients.
- **Payment Process Provider:** Protecting the U.S.-based interests of the largest payment processor of a Southeast Asian country and defending it from an attempted corporate takeover by a fraudulent former chief executive.

- **Software Development Companies:** Pursuing and defending breach of contract, negligence, and fraud claims for multiple software developers in federal and state courts across the United States.
- **Real Estate Development Companies:** Defending multiple breach of contract and negligence lawsuits for respected Arizona-based real estate companies.
- **Multi-state Property Management Company:** Supporting the legal team with advice and counsel on its subcontracts with construction companies from the perspective of limiting exposure and avoiding litigation.