



Matthew B. Levine

MANAGING PARTNER | MATTHEW.LEVINE@AXIOMAAC.COM

With over 25 years of experience in complex commercial real estate, business, and finance transactions, Matthew has a proven track record of guiding middle-market companies, REITs, and developers through high-value property acquisitions, dispositions, and development projects, while also leveraging his expertise in corporate law, M&A, and finance to maximize value for his clients.

Matthew B. Levine is Managing Partner of Axiom Advice & Counsel and focuses his practice on complex commercial real estate transactions, as well as related corporate, M&A, employment, and intellectual property matters for middle-market companies across diverse industries. His experience includes guiding clients through all stages of real estate transactions, from initial property acquisition and development to leasing, financing, and disposition.

Matthew's clients include a wide range of middle-market entities, with a particular emphasis on large regional REITs, construction companies, real estate developers, and publicly traded and regional residential developers. He also counsels privately held businesses, venture-backed entities, and private equity portfolio companies with significant real estate holdings. His transaction experience ranges from multi-million dollar single-property deals to large-scale portfolio transactions exceeding \$100 million.

With extensive experience in both the acquisition and disposition of commercial and residential properties, Matthew advises on transactions including office buildings, retail centers, industrial properties, and multi-family developments. He addresses critical aspects of these deals, such as due diligence, title and survey matters, zoning and land use issues, financing arrangements, and complex lease negotiations. His holistic approach ensures that each transaction aligns with his clients' broader business objectives, often integrating real estate considerations into larger corporate strategies and M&A transactions.

Since 2006, Mr. Levine has been rated an AV Preeminent Attorney, the highest possible rating in legal ability and ethical standards, by Martindale Hubbell.

Practice Areas

- Real Estate
- Corporate Law
- Intellectual Property
- Mergers & Acquisitions

Admissions

- Arizona
- United States District Court, District of Arizona

Education

- J.D. Sandra Day O'Connor College of Law, Arizona State University, *Cum Laude*
- B.S in Political Science, University of Arizona, *Cum Laude*

Clerkship

• Judicial Law Clerk to the Honorable William F. Garbarino, Arizona Court of Appeals, 1997-1998

Affiliations

- State Bar of Arizona
 - o Former Chair, Real Property Section
 - Former Secretary, IP Section

Speaking Engagements

 Moderator, "<u>Ethical Al In-House: Upholding Professional Responsibility in a GenAl</u> World," AA&C CLE Presentation (June 5, 2024)

Representative Matters

REAL ESTATE

• Represented a large, regional construction company/builder in its sale to a national publicly traded company for \$90 million.

- 15+ years representing a major fund in \$50 million+ multi-family real estate transactions nationwide, including acquisitions, dispositions, and financing.
- Currently representing several public and private homebuilders and developers for all aspects of real estate acquisition, sale, due diligence, title review, and land use matters with an average deal size of \$30 million.
- Currently representing several franchisors, franchisees, medical practices, healthcare providers, restaurants, and developers on commercial lease negotiations for single-site spaces through regional power centers, as both landlord and tenant counsel.
- Currently representing several lenders and credit unions in real estate loan negotiations and document drafting.
- Represented a seller of multiple RV dealerships and the related real estate per location to a national RV company for \$12 million.

M&A

- Represented an industrial packaging company in five (5) acquisitions of strategic add-on companies totaling \$26 million over a decade. Subsequently led the sale of the client company, executing a series of three strategic sales transactions that collectively surpassed \$100 million in value, overseeing due diligence efforts across all areas except tax matters, and ensuring a smooth and profitable transition.
- Represented an Arizona-based medical practice and surgical center in connection with a \$35 million sale to a venture capital firm's purchase of a majority stake in the practice.
- Represented a large, regional pool equipment and supply distributor with the sale of approximately a dozen locations to a national pool equipment company for \$30 million.
- Represented a technology-based company with the strategic acquisition of multiple insurance services companies, with an average deal size of \$20 million.
- Represented a heavy equipment company's sale to a private equity-sponsored fund for \$18 million. Also handled lease considerations and negotiations for multiple locations.
- Represented a software company with the due diligence and acquisition of the shares and assets of an add-on company, totaling \$12 million.
- Currently representing an acquirer of a multi-location pet supply/grooming/washing facilities (sub-\$5 million).